

BROKER Connection

News to help you grow your business

October 27, 2016

Reinsurance Fee Broker Quiz



The 2016 reinsurance fee is \$27 per covered life. What is the date self-funded employers are responsible for submitting their enrollment count and selecting payment date(s) on the government website?

Click your answer.

- a. Nov. 15, 2016
- b. Dec. 31, 2016
- c. Jan. 1, 2017
- d. A future date when the insurance Marketplaces have stabilized.

Sales Support

- **United eServices® Webinar Offered:** Attend a short webinar on how you can build strong client relationships with accurate product information while maximizing your time with online quoting tools for groups up to 50 employee on United eServices. [Learn more](#)

Plans & Services

- **Quest Named Health Screening Partner:** Effective Jan. 1, 2017, Quest will become Optum's primary partner for member biometric screening services that Optum provides to employers and health plans. [Learn more](#)

Pharmacy

- **Pharmaceutical Update:** Currently in the U.S., there are over 900 biologically engineered drugs in development for over 100 diseases, while worldwide sales of biologics are expected to grow to nearly half of the top-100 selling drugs in just the next two years. [What does this mean for you?](#)

Client Health Resources

- The following monthly observance can be directly copied and placed in your clients' employee



Receive News Alerts

Don't miss important health plan updates. Simply text **BROKERNEWS to 52789** via your mobile phone and begin receiving our monthly alerts.



More Information

Contact your UnitedHealthcare representative for more information about the items mentioned in this newsletter.

For service-related questions, e.g. billing, claims, and benefits, call 1-888-842-4571. Representatives are available 7 a.m. to 7 p.m. CT.



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communications. For additional wellness information visit the **Communication Resource Center**.

Colleague" to add recipients from the menu bar.

■ **November is Diabetes Awareness Month:** Check out the **November newsletter** for ways to manage diabetes with small changes.